

A woman with blonde hair in a ponytail, wearing glasses and a bright yellow jacket, is standing at a dark retail counter. She is holding a gold-colored credit card in her right hand and reaching up with her left hand towards a brown paper shopping bag. A male cashier, wearing a blue denim vest, is behind the counter, holding the bag with his right hand. On the counter, there is a black payment terminal, a jewelry display stand with several gold chains, and some small wooden boxes containing jewelry. In the background, there are shelves with various sneakers and a rack of white clothing items.

sena

Makes the most  
of music

# 2024 Fee schedule

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# Important to know

## What do the fees apply to?

To each form of background, light and/or other music played by means of radio, TV, CD player and/or other playback equipment.

## What are the fees based on?

The functionality of the music, the visitor intensity, the extent of public accessibility and the surface area of the space(s) where the music is played are all decisive factors.

## On what basis are the fees calculated?

Depending on the type of music use, Sena uses tables that are based on (i) the surface area (m<sup>2</sup>) of the publicly accessible spaces (for instance in supermarkets, department stores, business restaurants, and hotels, restaurants and cafes) or (ii) the number of full-time employees (for instance in workshops, offices and warehouses). In addition, there are special forms of music use, such as in aeroplanes or on websites, for which a deviating method of calculation applies.

## How do the Sena fees come into effect?

For each form of music use, Sena uses a separate fee that is agreed in proper consultation and in cooperation with representative organisations or sector organisations.

## What is the licence for?

The licence is solely applicable to the use of music in the space(s) and/or at the location(s) for which the licence has been issued. Music licences are determined and calculated per location and per form of communication.

## Cooperation with sector organisations

Sena has concluded a collective licensing contract with various representative sector organisations. In the process, the licences of the members of such an organisation are settled all at once – an administrative saving by which an attractive discount can be given. Does your sector organisation also have a collective arrangement with Sena for its members? The secretarial office of your sector organisation can tell you everything about it.

## Basic and net fees (after discount)

The following pages contain a list of the fees which are applicable to your specific situation. The tables show the basic fee and the net fee after discount. You will pay the net fee when you register music use of your own accord and pay the invoice in a timely manner. In that case, we will deduct a discount not exceeding 33.33% from the basic fee.

Since 2012 Buma and Sena have applied a standard uniform registration discount of 25%. An additional discount of 8.33% will be granted if you apply for a licence from Buma, Sena and Videma simultaneously (if applicable).

If a sales representative discovers music use in the field that has not been registered of the client's own accord, the user will have to pay the basic fee. Registered businesses that have already been registered will automatically receive individually or collectively the maximum discount, provided they pay their invoice on time.

## Annual indexation

One of the agreements with the VNO-NCW/Dutch SME Association Copyright Platform relates to the annual adjustment of the fees in accordance with a uniform indexation methodology. Since 2012 Buma, Sena and Videma have used the same methodology by Statistics Netherlands, whereby the average is derived from the most recent 12 months (June to June) of the CPI table. The fees in this schedule are listed on an annual basis and are exempt from Dutch VAT.

## More information

If you have any further questions regarding this brochure, please contact Sena via the Copyright and Neighbouring Rights Service Centre on telephone number +31 (0)23 - 205 6456 or via [www.mijnlicentie.nl](http://www.mijnlicentie.nl). For more information on Sena or the Neighbouring Rights Act, visit [www.sena.nl](http://www.sena.nl) (music customers).

*Sena reserves the right to revise the rates during the year as a result of a possible legislative amendment.*

## RAAP-PPI Surcharge on Sena rates 2024

The RAAP-PPI ruling by the European Court of Justice has led to a change in the law in the Netherlands effective from 1 January 2021. As a result of this legislative change, Sena is forced to invoice a surcharge to music users.

The change in the law means that the repertoire which Sena is responsible for collecting has been expanded. Previously, under the Neighbouring Rights Act, only repertoire belonging to an original master owner based in a country that had signed the Treaty of Rome was protected for all forms of publication under the Sena mandate. Since 1 January 2021, repertoire from all countries that have signed the WPPT Treaty (WIPO Performances and Phonograms Treaty), including the United States, is also protected and must be represented by Sena. Due to the increase in the amount of repertoire which must now be protected, Sena is therefore forced to ask for a surcharge.

In order to avoid lengthy legal proceedings, the Copyright Commission ("CAR") and Sena discussed the impact of this legal amendment for rightsholders and music users. The parties negotiated and finalised a commercial agreement taking into account the interests of music users and Sena's rightsholders.

The following surcharges will apply to the applicable rates from 1 January 2021:

2021	+ 12.5%
2022-2024	+ 26.6%

You can read a detailed description about the legal changes as a result of the European Court of Justice ruling on [www.sena.nl](http://www.sena.nl).



## Amateur folk or other dance companies

The fee is based on the number of students or members.

Number of students/members	Basic fee	Net fee (after discount)
up to 50	€ 238.71	€ 159.15
51 to 100	€ 317.46	€ 211.65
101 to 250	€ 353.89	€ 235.94
251 to 500	€ 561.62	€ 374.43
501 to 750	€ 746.94	€ 497.98
For every additional 500 members or portion thereof	€ 119.34	€ 79.56

This is an annual fee exempt from Dutch VAT.

## Amusement arcades

The fee is based on the surface area (in square metres) of the publicly accessible space where the music is played.

Surface area	Basic fee	Net fee (after discount)
up to 100 m <sup>2</sup>	€ 541.71	€ 361.16
101 to 200 m <sup>2</sup>	€ 720.12	€ 480.10
201 to 400 m <sup>2</sup>	€ 958.29	€ 638.89
401 to 800 m <sup>2</sup>	€ 1,274.56	€ 849.75
801 to 1600 m <sup>2</sup>	€ 1,529.47	€ 1,019.70
For every additional 1600 m <sup>2</sup> or portion thereof	€ 270.87	€ 180.59

This is an annual fee and is exempt from Dutch VAT.



## Company restaurants / canteens / recreation rooms

The fee is based on the surface area (in square metres) of the venue where the music is played.

Surface area	Basic fee	Net fee (after discount)
up to 100 m <sup>2</sup>	€ 433.37	€ 288.93
101 to 200 m <sup>2</sup>	€ 576.10	€ 384.09
201 to 400 m <sup>2</sup>	€ 766.63	€ 511.11
401 to 800 m <sup>2</sup>	€ 1,019.65	€ 679.80
801 to 1600 m <sup>2</sup>	€ 1,223.57	€ 815.75
For every additional 1600 m <sup>2</sup> or portion thereof	€ 216.68	€ 144.46

This is an annual fee, exempt from Dutch VAT.

## Commercial premises / offices / workplaces

The rate is based on the number of FTEs that can hear the music.

Number of employees	Basic fee	Net fee (after discount)
3 to 10	€ 214.35	€ 142.91
11 to 25	€ 428.70	€ 285.81
26 to 50	€ 857.37	€ 571.61
51 to 100	€ 1,286.08	€ 857.43
101 to 200	€ 1,714.74	€ 1,143.22
For every additional 100 FTEs or portion thereof	€ 430.59	€ 287.07

This is an annual fee, exempt from Dutch VAT.

### Note:

The term 'commercial premises' means, among other things: offices, dispatch areas, kitchens, warehouses, workspaces, garages and workshops.





## Fairs / exhibitions

The fee is based on the surface area (in square metres) of the venue where the music is played.

SURFACE AREA	Basic fee	Net fee (after discount)
up to 100 m2	€ 891.38	€ 594.28
101 to 200 m2	€ 1,337.06	€ 891.42
201 to 400 m2	€ 1,782.81	€ 1,188.60
401 to 800 m2	€ 2,228.46	€ 1,485.71
801 to 1600 m2	€ 2,674.23	€ 1,782.91
For every additional 1600 m2 or portion thereof	€ 445.67	€ 297.13

This is an annual fee, exempt from Dutch VAT.

### Note:

The minimum period for which a licence can be granted is one month. The fee is calculated on a pro rata basis.

## Cinemas

The fee is based on a fixed fee per cinema seat.

Fixed fee	Basic fee	Net fee (after discount)
Per seat	€ 2.12	€ 1.41

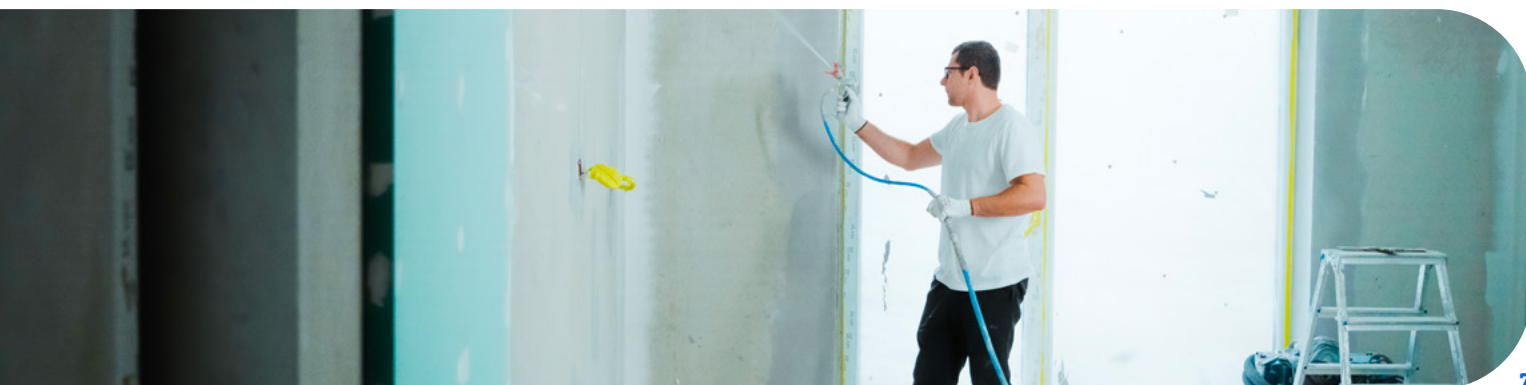
This is an annual fee, exempt from Dutch VAT.

## Building industry

The rate is based on the number of FTEs that can hear the music.

NUMBER OF EMPLOYEES	Basic fee	Net fee (after discount)
3 to 5	€ 182.19	€ 121.47
6 to 10	€ 385.85	€ 257.25
11 to 25	€ 814.50	€ 543.03
26 to 50	€ 1,234.66	€ 823.15
51 to 100	€ 1,886.20	€ 1,257.53
101 to 200	€ 2,467.11	€ 1,644.82
For every additional 100 FTEs or portion thereof	€ 516.69	€ 344.48

This is an annual fee, exempt from Dutch VAT.





## Cultural and social institutions

The fee is based on the surface area (in square metres) of the venue where the music is played.

Surface area	Basic fee	Net fee (after discount)
up to 100 m <sup>2</sup>	€ 271.67	€ 181.12
101 to 200 m <sup>2</sup>	€ 418.64	€ 279.11
201 to 400 m <sup>2</sup>	€ 565.57	€ 377.07
401 to 800 m <sup>2</sup>	€ 712.48	€ 475.01
801 to 1600 m <sup>2</sup>	€ 859.42	€ 572.98
For every additional 1600 m <sup>2</sup> or portion thereof	€ 146.95	€ 97.97

This is an annual fee, exempt from Dutch VAT.

### Note:

This fee applies to the use of music in non-commercial locations such as clubhouses, community centres and town halls, which serve the public. The fee for hotels, restaurants and cafes applies to clubhouses, community centres and town halls with a commercial purpose. A supplemental fee of € 160.20 (€ 240.30 gross) will be charged for every five evening parties or portion thereof.

## Crematoriums

The fee is based on a fixed fee per crematorium.

Fixed fee	Basic fee	Net fee (after discount)
Per crematorium	€ 760.38	€ 506.95

This is an annual fee, exempt from Dutch VAT.



## Dance / theatre companies and educational performances

The fee is based on a fixed fee per visitor.

Fixed fee	Basic fee	Net fee (after discount)
Per performance per visitor	€ 0.24	€ 0.16

This is an annual fee, exempt from Dutch VAT.

## Dance schools / dance instructors / sports instructors

The fee is based on the surface area (in square metres) of the venue where the music is played.

Surface area	Basic fee	Net fee (after discount)
up to 100 m <sup>2</sup>	€ 450.95	€ 300.65
101 to 200 m <sup>2</sup>	€ 599.50	€ 399.69
201 to 400 m <sup>2</sup>	€ 797.73	€ 531.85
401 to 800 m <sup>2</sup>	€ 1,061.04	€ 707.40
801 to 1600 m <sup>2</sup>	€ 1,273.26	€ 848.88
For every additional 1600 m <sup>2</sup> or portion thereof	€ 225.49	€ 150.33

This is an annual fee, exempt from Dutch VAT.

### Note regarding dance schools:

If a dance school has a separate catering space at its disposal, the applicable fee for hotels, restaurants and cafes will apply.

### Note regarding dance instructors / sports instructors:

If an individual, independent dance instructor/sport instructor gives lessons for less than 10 hours per week, a 50% discount applies.





## Transmission of music to holiday accommodation / hotel rooms

The number of holiday accommodation units / hotel to which music can be redirected.

Number of bungalows / hotel rooms	Basic fee	Net fee (after discount)
up to 50	€ 92.95	€ 61.97
51 to 100	€ 185.92	€ 123.95
101 to 150	€ 278.90	€ 185.94
151 to 200	€ 371.86	€ 247.92
For every 50 additional bungalows / hotel rooms or portion thereof	€ 92.95	€ 61.97

This is an annual fee, exempt from Dutch VAT.

### Note:

The fee applies in the case of distribution of music to holiday accommodation units and hotel rooms.

## Healthcare beds

Het tarief is gebaseerd op een vast tarief per ziekenhuis- of verpleeghuisbed.

Fixed fee	Basic fee	Net fee (after discount)
Per bed	€ 5.77	€ 3.85

The fee is based on a fixed fee per hospital or nursing home bed.

### Note:

This is an annual fee, exempt from Dutch VAT.



## Background music at events / festivities / funfairs

The fee is based on the surface area (in square metres) of the venue where the music is played.

Urface area	Basic fee	Net fee (after discount)
up to 100 m2	€ 1,337.05	€ 891.41
101 to 200 m2	€ 2,005.59	€ 1,337.13
201 to 400 m2	€ 2,674.23	€ 1,782.91
401 to 800 m2	€ 3,342.69	€ 2,228.57
801 to 1600 m2	€ 4,011.31	€ 2,674.34
For every additional 1600 m2 or portion thereof	€ 668.53	€ 445.71

This is an annual fee, exempt from Dutch VAT.

### Note:

This rate also applies when mechanical music is used before, during intermissions of and/or after live performances. The rate for dance or other events applies to events primarily involving mechanical music. It is also possible to obtain a day licence at 5% of the applicable fee, at a minimum of 1600 m2. If a sound trailer is used, you pay € 133.72 (gross € 200.57) per sound trailer per day.





## Hotels, restaurants & cafes background music

The fee is based on the surface area in square metres of space(s) where the music is played.

Surface area	Basic fee	Net fee (after discount)
up to 100 m <sup>2</sup>	€ 962.71	€ 641.84
101 to 200 m <sup>2</sup>	€ 1,359.21	€ 906.19
201 to 300 m <sup>2</sup>	€ 1,778.33	€ 1,185.61
301 to 400 m <sup>2</sup>	€ 2,186.08	€ 1,457.46
401 to 500 m <sup>2</sup>	€ 2,593.85	€ 1,729.32
For every additional 100 m <sup>2</sup> or portion thereof	€ 407.76	€ 271.85

This is an annual fee, exempt from Dutch VAT.

## Hotels, restaurants & cafes entertainment music

The fee is based on the surface area (in square metres) of publicly accessible space in combination with the number of openings per year

Number of openings	Basic fee		Net fee (after discount)		Calculation unit
	up to 100 m <sup>2</sup>	every 50 m <sup>2</sup> or more	up to 100 m <sup>2</sup>	every 50 m <sup>2</sup> or more	
1 to 30	€ 1,049.66	€ 524.83	€ 699.81	€ 349.90	fixed amount
31 to 52	€ 34.98	€ 17.49	€ 23.32	€ 11.66	per opening
53 to 104	€ 28.00	€ 14.00	€ 18.67	€ 9.33	per opening
105 to 156	€ 24.48	€ 12.24	€ 16.32	€ 8.16	per opening
157 or more	€ 21.00	€ 10.50	€ 14.00	€ 7.00	per opening

### Note:

Owner of the location: If you, as the owner of a location, are organizing an event, these rates apply when entertainment music is played during events for which a maximum entrance fee of € 25 (excluding VAT) applies. For events with an admission price higher than € 25 (excluding VAT), a rate of 1,625% on the receipts applies.

External organizer: Are you organizing a (dance) event at an external (rented) location? Then you need a "Sena (dance) event license".

## Marriage ceremonies

Fixed fee	Basic fee	Net fee (after discount)
	€ 163.84	€ 109.23

This is an annual fee, exempt from Dutch VAT.

### Note:

Irrespective of the number of marriage ceremonies held, a fixed fee is calculated for the use of music during or prior to the ceremonies.



## Ice skating rinks

The fee is based on a fixed fee per skating rink.

Fixed fee	Basic fee	Net fee (after discount)
Per skating rink	€ 1,782.80	€ 1,188.59

This is an annual fee, exempt from Dutch VAT.

### Note:

If a skating rink is not open throughout the year, the rate will be calculated on a pro rata basis, at a minimum of one month.

## Fairground attractions / street theatre

The fee is based on the number of square metres of the attractions.

Surface area	Basic fee	Net fee (after discount)
up to 100 m2	€ 433.37	€ 288.93
101 to 200 m2	€ 576.10	€ 384.09
201 to 400 m2	€ 766.63	€ 511.11
401 to 800 m2	€ 1,019.65	€ 679.80
801 to 1600 m2	€ 1,223.57	€ 815.75
For every additional 1600 m2 or portion thereof	€ 216.67	€ 144.45

This is an annual fee, exempt from Dutch VAT.

# Medical treatment room(s)

The fee is based on a fixed fee per medical treatment room where the music is played.

Fixed fee	Basic fee	Net fee (after discount)
per treatment room	€ 153.18	€ 102.13

This is an annual fee, exempt from Dutch VAT.

**Note:**  
 This rate applies to the use of background music in the treatment room during medical treatments.  
 This licence applies only if your profession is listed in the BIG register for healthcare professionals in the Netherlands.





## Education / primary education

The fee is based on the number of activities per year.

Number of activities	Basic fee	Net fee (after discount)
up to 10 activities per year	€ 68.23	€ 45.49
more than 10 activities per year	€ 136.49	€ 91.00

This is an annual fee, exempt from Dutch VAT.

**Note:**

This fee applies to the use of music during class parties and evening parties.

## Education / secondary education / adult education

The fee is based on the number of students per school/registration under the BRIN basic register system (BRIN).

Number of students	Basic fee	Net fee (after discount)
up to 600 students	€ 102.36	€ 68.24
For every additional 300 students or portion thereof	€ 51.17	€ 34.12

This is an annual fee, exempt from Dutch VAT.

**Note:**

This fee applies to the use of music during class parties and diploma presentation ceremonies.

## Education – senior secondary vocational schools

The fee is a fixed fee per student.

Fixed fee	Net fee (after discount)
Per student	€ 1.26

This is an annual fee.

**Note:**

The fee is based on the weighted number of students per school location (as per MBO Raad, the Netherlands Association of Senior Secondary Vocational Schools). This rate is a joint fee for Buma (exclusive of Dutch VAT) and Sena covering all forms of music use outside of teaching periods.



## General spaces

The fee is based on the surface area (in square metres) of the space where the music is played.

SURFACE AREA	Basic fee	Net fee (after discount)
up to 100 m2	€ 243.00	€ 162.01
101 to 200 m2	€ 323.19	€ 215.47
201 to 400 m2	€ 360.25	€ 240.18
401 to 800 m2	€ 571.70	€ 381.15
801 to 1600 m2	€ 760.38	€ 506.95
For every additional 1600 m2 or portion thereof	€ 121.48	€ 80.99

This is an annual fee, exempt from Dutch VAT.



## Car parks

The fee is based on the number of square metres.

Surface area	Basic fee	Net fee (after discount)
up to 100 m2	€ 277.35	€ 184.91
101 to 200 m2	€ 368.71	€ 245.82
201 to 400 m2	€ 490.65	€ 327.12
401 to 800 m2	€ 652.56	€ 435.06
801 to 1600 m2	€ 783.09	€ 522.09
For every additional 1600 m2 or portion thereof	€ 138.65	€ 92.44

This is an annual fee, exempt from Dutch VAT.



## Staff parties / anniversaries

The fee is based on the number of staff parties / anniversaries per year.

Number of parties / anniversaries	Basic fee	Net fee (after discount)
up to 5	€ 81.93	€ 54.62
6 to 10	€ 163.85	€ 109.24
More than 10	€ 245.78	€ 163.86

This is an annual fee, exempt from Dutch VAT.



## Passenger transport

The fee is based on the number of square metres of the vehicle or vessel.

Surface area	Basic fee	Net fee (after discount)
up to 100 m2	€ 433.37	€ 288.93
101 to 200 m2	€ 576.10	€ 384.09
201 to 400 m2	€ 766.63	€ 511.11
401 to 800 m2	€ 1,019.65	€ 679.80
801 to 1600 m2	€ 1,223.57	€ 815.75
For every additional 1600 m2 or portion thereof	€ 216.67	€ 144.45

This is an annual fee, exempt from Dutch VAT.

### Note:

The number of square metres is determined by dividing the number of seats by two.

## Playgroups / day-care centres

The fee is based on a fixed fee per location.

Fixed fee	Basic fee	Net fee (after discount)
Per location	€ 136.49	€ 91.00

This is an annual fee, exempt from Dutch VAT.



## Sport canteens (non-leased)

The fee is based on the number of square metres.

Surface area	Basic fee	Net fee (after discount)
up to 100 m <sup>2</sup>	€ 271.67	€ 181.12
101 to 200 m <sup>2</sup>	€ 418.64	€ 279.11
201 to 400 m <sup>2</sup>	€ 565.57	€ 377.07
401 to 800 m <sup>2</sup>	€ 712.48	€ 475.01
801 to 1600 m <sup>2</sup>	€ 859.42	€ 572.98
For every additional 1600 m <sup>2</sup> or portion thereof	€ 146.95	€ 97.97

This is an annual fee, exempt from Dutch VAT.

### Note:

The use of music in leased sport canteens is settled on the basis of the applicable fees for hotels, restaurants and cafes. A supplemental fee of € 160.20 (€ 240.30 gross) will be charged for every five evening parties or portion thereof.



## Gyms / fitness centres – standard

The fee is based on the surface area (in square metres) of the venue where the music is played.

Surface area	Basic fee	Net fee (after discount)
up to 100 m <sup>2</sup>	€ 355.63	€ 237.10
101 to 200 m <sup>2</sup>	€ 472.96	€ 315.32
201 to 400 m <sup>2</sup>	€ 527.24	€ 351.51
401 to 800 m <sup>2</sup>	€ 836.63	€ 557.78
801 to 1600 m <sup>2</sup>	€ 1,112.78	€ 741.89
For every additional 1600 m <sup>2</sup> or portion thereof	€ 177.81	€ 118.55

This is an annual fee, exempt from Dutch VAT.

### Note:

This fee applies to the total surface area of all venues where sports activities take place. The total number of square metres of sporting space must be indicated. This includes the surface area of the spaces with both foreground music and background music. The fee for hotels, restaurants and cafes will apply to the use of music in any catering space associated with the gym or fitness centre. The 'Surcharge for Foreground Music' fee applies to spaces inside the facility where music is played during group activities such as Zumba, Les Mills and Bodypump.

## Gyms / fitness centres – surcharge for foreground music

The fee is based on the surface area (in square metres) of the venue where the music is played.

Surface area	Basic fee	Net fee (after discount)
up to 100 m <sup>2</sup>	€ 116.89	€ 77.93
101 to 200 m <sup>2</sup>	€ 159.41	€ 106.28
201 to 400 m <sup>2</sup>	€ 180.67	€ 120.45
401 to 800 m <sup>2</sup>	€ 276.32	€ 184.22
801 to 1600 m <sup>2</sup>	€ 371.96	€ 247.99
For every additional 1600 m <sup>2</sup> or portion thereof	€ 53.14	€ 35.43

The fee is based on the surface area (in square metres) of the venue where the music is played.

### Note:

This fee applies to the use of foreground music during group activities such as Zumba, Les Mills and Bodypump. Other fees apply to the use of background music in fitness rooms. The fee for hotels, restaurants and cafes will apply to the use of music in any catering space associated with the gym or fitness centre. The calculation of the surcharge is based on the actual number of square metres of the venue where the foreground music is played.

## Fields or sports fields / stadiums / halls – background music

The fee is based on the surface area (in square metres) of the venue where the music is played.

Surface area	Basic fee	Net fee (after discount)
up to 100 m <sup>2</sup>	€ 277.35	€ 184.91
101 to 200 m <sup>2</sup>	€ 368.71	€ 245.82
201 to 400 m <sup>2</sup>	€ 490.65	€ 327.12
401 to 800 m <sup>2</sup>	€ 652.56	€ 435.06
801 to 1600 m <sup>2</sup>	€ 783.09	€ 522.09
For every additional 1600 m <sup>2</sup> or portion thereof	€ 138.65	€ 92.44

The fee is based on the surface area (in square metres) of the venue where the music is played.

### Note:

This fee applies to the use of music prior to, during and after a game. Other fees apply to the use of music in, for instance, hotels, restaurants and cafes, workspaces/ commercial premises, offices or other spaces.

### Calculation method for stands:

The formula for determining the number of square metres is the number of seats in the stands divided by four.



## Telephone lines

The fee is based on the number of telephone lines that can be connected.

Number of connections / lines	Basic fee	Net fee (after discount)
up to 50	€ 92.95	€ 61.97
51 to 100	€ 185.92	€ 123.95
101 to 150	€ 278.90	€ 185.94
151 to 200	€ 371.86	€ 247.92
For every 50 additional connections/lines or portion thereof	€ 92.95	€ 61.97

This is an annual fee, exempt from Dutch VAT.

**Note:**

This fee applies to music played while callers are put on hold.

## Personal care / treatment room

The rate is based on the number of FTEs that can hear the music.

Number of employees	Basic fee	Net fee (after discount)
3 to 5	€ 153.18	€ 102.13
6 to 10	€ 306.30	€ 204.21
11 to 25	€ 591.89	€ 394.61
26 to 50	€ 1,183.78	€ 789.23
51 to 100	€ 1,775.64	€ 1,183.82
101 to 200	€ 2,367.55	€ 1,578.45
For every additional 100 FTEs or portion thereof	€ 594.52	€ 396.37

This is an annual fee, exempt from Dutch VAT.

**Note:**

This fee applies to the use of background music during the treatment of customers in beauty salons, pedicure practices, massage parlours, hair styling and/or nail treatments, both in publicly accessible commercial premises and in home-based spas.







## Retail spaces I: general retail businesses

The rate is based on the number of FTEs that can hear the music.

Number of employees	Basic fee	Net fee (after discount)
up to 5	€ 136.39	€ 90.93
6 to 10	€ 272.75	€ 181.84
11 to 25	€ 527.00	€ 351.35
26 to 50	€ 1,054.08	€ 702.76
51 to 100	€ 1,581.09	€ 1,054.11
101 to 200	€ 2,108.15	€ 1,405.50
For every additional 100 FTEs or portion thereof	€ 529.40	€ 352.95

This is an annual fee, exempt from Dutch VAT.

### Note:

This fee applies to retail spaces of general retail businesses that do not belong in the Supermarkets, Department Stores and Do-It-Yourself Stores category. A different fee applies to that category. For more information, see Retail Spaces II below.

## Retail spaces II: supermarkets / department stores / do-it-yourself stores

The fee is based on the surface area (in square metres) of the publicly accessible space where the music is played.

Surface area	Basic fee	Net fee (after discount)
up to 100 m2	€ 202.66	€ 135.11
101 to 200 m2	€ 304.03	€ 202.70
201 to 400 m2	€ 405.38	€ 270.27
401 to 800 m2	€ 506.72	€ 337.83
801 to 1600 m2	€ 608.03	€ 405.37
For every additional 1600 m2 or portion thereof	€ 107.17	€ 71.45

This is an annual fee and is exempt from Dutch VAT.

### Note:

This fee does not apply to retail spaces of general retail businesses, such as bakeries, butcheries and greengrocers. A different fee applies to that category. For more information, see Retail Spaces I above.

## Wellness

The fee is based on the surface area (in square metres) of the venue where the music is played.

Surface area	Basic fee	Net fee (after discount)
up to 100 m <sup>2</sup>	€ 243.00	€ 162.01
101 to 200 m <sup>2</sup>	€ 323.19	€ 215.47
201 to 400 m <sup>2</sup>	€ 360.25	€ 240.18
401 to 800 m <sup>2</sup>	€ 571.70	€ 381.15
801 to 1600 m <sup>2</sup>	€ 760.38	€ 506.95
For every additional 1600 m <sup>2</sup> or portion thereof	€ 121.48	€ 80.99

This is an annual fee, exempt from Dutch VAT.

### Note:

This fee applies to the use of background music in changing rooms, solariums, saunas, spas, relaxation rooms and the like. The fees for hotels, restaurants and cafes apply to the use of music in the restaurant or cafe section.



## Shopping streets / shopping centres / galleries / malls / outside space(s) / petrol stations

The fee is based on the surface area (in square metres) of the venue where the music is played.

Surface area	Basic fee	Net fee (after discount)
up to 100 m <sup>2</sup>	€ 594,28	€ 396,21
101 to 200 m <sup>2</sup>	€ 891,72	€ 594,51
201 to 400 m <sup>2</sup>	€ 1.188,52	€ 792,39
401 to 800 m <sup>2</sup>	€ 1.485,64	€ 990,48
801 to 1600 m <sup>2</sup>	€ 1.782,81	€ 1.188,60
For every additional 1600 m <sup>2</sup> or portion thereof	€ 297,11	€ 198,08

This is an annual fee, exempt from Dutch VAT.

### Note:

If the music is played on or near the facade and/or porch/doorway of shops in shopping streets, the formula for calculating the correct number of square metres is the total length of the facades multiplied by three. The minimum period for which a licence may be granted is one month.



## Swimming pools

The fee is based on the number of square metres.

SURFACE AREA	Basic fee	Net fee (after discount)
up to 100 m <sup>2</sup>	€ 121.48	€ 80.99
101 to 200 m <sup>2</sup>	€ 161.62	€ 107.75
201 to 400 m <sup>2</sup>	€ 180.14	€ 120.10
401 to 800 m <sup>2</sup>	€ 285.86	€ 190.58
801 to 1600 m <sup>2</sup>	€ 380.19	€ 253.47
For every additional 1600 m <sup>2</sup> or portion thereof	€ 121.48	€ 80.99

Dit tarief is op jaarbasis en vrij van BTW

**Note:**

This licence applies to the use of background or other music in swimming pools.





## Fee conditions

- 1 The fee schedule includes both gross and net fees.
- 2 Individual music users may qualify for a maximum discount of 33.33% by registering their music use voluntarily. This discount consists of the following:
  - a) The discount of 25% is deducted from the basic fee in the event that music users independently register their music;
  - b) An additional discount of 8.33% is deducted from the basic fee in the event that the music user simultaneously and independently registers the relevant company and user details with Buma, Sena and Videma.
- 3 Failure to pay the invoice promptly will result in the cancellation of the total discount granted under Article 2. The basic fee plus the statutory interest and costs incurred both in and out of court (calculated in accordance with the Voorwerk II graduated scale) will then be due and payable by the music user.
- 4 These fee conditions are governed by Dutch law.
- 5 Sena is entitled to amend these fee conditions with effect from a new calendar year. Amendments will be announced on [www.sena.nl](http://www.sena.nl) and [www.mijnlicentie.nl](http://www.mijnlicentie.nl).

## Muziek Werkt

If used effectively, music can significantly contribute to a company's success. For instance, music on the shop floor promotes productivity and creativity.

Music is invaluable — which is why we support Muziek Werkt ('Music Works').

### **The added value of music**

Muziek Werkt is an independent platform that publishes relevant news reports, facts and surveys. The platform also conducts its own surveys into the added value of music for entrepreneurs. What is the role of music in the workplace? What does music mean for a gym? And does music affect the customer's in-store experience? These are questions to which Muziek Werkt provides answers.

### **A valuable investment**

Muziek Werkt demonstrates that a music licence is a valuable investment, and shows entrepreneurs how to optimise their use of music in order to increase turnover. For more information, visit [www.muziekwerkt.nl](http://www.muziekwerkt.nl).

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